

Business Manager/Entrepreneur

Who we are

Terence Jets is a privately-owned innovative Australian aerospace engineering start-up company that has conducted the design work for the UltraJet™1672A (UJ1672A) and the air racing safety infrastructure and developed a unique air racing format. Terence Jets is pursuing business opportunities to exploit the potential of the UJ1672A in the motorsport of air racing and other markets including Private Aviation and Defence.

Terence Jets is located in Sydney, Australia and was established in 2017 by Terry Burton, an aerospace engineer and the Company's Director.

The Opportunity

Terence Jets has an exciting opportunity for a Business Manager/Entrepreneur to join our team. This person will be responsible for continuing our business progression, obtaining investment and developing and presenting business pitches.

Additionally, the Business Manager/Entrepreneur will be responsible for:

- Developing new ways to take the venture forward
- Contacting/liaison with business people, high-net-worth individuals and large corporations
- Managing business relationships
- Conducting SEO and digital marketing
- Establishing connections via social networking

Qualifications*

- Bachelor of Business or Bachelor of Entrepreneurship or Master of Business Administration or Equivalent
- 3 years minimum experience
- Experience in start-up aviation or motorsport or defence companies
- Excellent written and verbal communication skills
- Strong problem-solving, analytical and organizational skills

*= Qualifications outside the above will be given consideration.

Requirements

- Contribute 5-10 hours of work per week. Time and location of your choosing
- Attend weekly meetings in person
- Attend pitches, exhibitions, tradeshow and conferences

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Terms of engagement

These will be discussed during the consultation process and will include equity or equivalent in Terence Jets. Working with Terence Jets on this rare venture will enable the selected candidate to use their skills outside the normal work boundaries and provide opportunities that would not exist otherwise.

Contact:

This is a challenging and rewarding opportunity to fulfil the unmet needs of the motorsport of air racing and other potential markets. To discuss your involvement please contact Terry Burton on +61 (0)410 232 291 or terry.burton@terencejets.com.